

## KEVIN L. JACKSON

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Results-driven business leader leveraging a strong balance between business savvy and technical capabilities. Possess a proven track record of 25+ years of developing and deploying advanced technologies to support global organization business and operational goals. Develop and implement advanced technologies to optimize business operations, reducing overhead costs while expediting organizational processes. Former Director Navy Research Laboratory Center for Advanced Concept Development. Technical background also includes MS Computer Engineering and Space Systems Engineering Specialty certification. Leverage superior interpersonal skills to negotiate and close multi-million dollar IT services contracts and strategic partnership agreements. Areas of expertise include:

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Strategic Planning • IT Project & Operations Management • P&L • Business Development • Technology Integration  
Service Oriented Architecture • Cloud Computing (SaaS, IaaS, PaaS, DaaS) • Datacenter Migration • Wireless Data  
Communication • New Product Development & Launch • Team Building & Leadership

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### PROFESSIONAL EXPERIENCE

#### **DATALINE, LLC, Norfolk, Virginia April 2008 - Present**

*\$120M technology solutions provider to Department of Defense (DoD) and other federal customers*

- Established SOA-R Industry Consortium focused on leveraging cloud computing technologies to support DoD, DHS and Intelligence community mission requirements
- Chairman Network Centric Industry Consortium (NCOIC) Cloud Computing Working Group
- Recognized industry leader in the use of cloud computing for the Federal government

#### **SIRIUS COMPUTER SOLUTIONS, San Antonio, Texas • 2007- April 2008**

*\$800M national provider of computer hardware, software, storage and services.*

- In partnership with IBM and CISCO, developed and demonstrated advance mobile emergency response solutions
- Managed all architectural, technical and operational aspects of a corporate SOA/Bladecenter demonstration facility that emulated US Navy fleet-wide IT upgrade requirements.

#### **CRYPTTEK, INC., Sterling, Virginia • 2006-2007**

*\$30M provider of network access security appliances, tempest equipment and secure fax machines to the Government.*

- Responsible for architectural and technical aspect of a US Army secure mobile data communications solution.

#### **IBM, White Plains, New York & Bethesda, Maryland • 2000-2006**

*\$98B global computer technology and consulting services company.*

- Grew the IBM Federal Mobile & Wireless middleware business from \$60K in 2002 to \$1.7M in 2004.
- Negotiated and closed a sale with the Washington DC Metro Area Council of Governments, which resulted in the deployment of the nation's 1<sup>st</sup> regional first responder wireless coordination network.
- Won the 2002 IBM Pervasive Computing General Manager Award.

#### **JP MORGAN CHASE, New York, New York • 1999-2000**

*\$65B global banking and financial services company.*

- Led a Y2K transition project that impacted virtually every corporate system without sustaining outages and failures.
- Ensured full compliance with Federal Y2K certification guidelines after successfully identifying, remediating and testing 50M+ critical files and records; completed project ahead of schedule.

## **SENTEL CORPORATION, Alexandria, Virginia • 1996-1999**

*\$35M professional services company specializing in engineering, scientific and CAD/CAM software, construction and design.*

- Created NASA's 1st paperless spacecraft launch procedure system, which expedited the process from 45 to 2 days.
- Closed multi-million dollar deals after successfully commercializing and selling wireless workflow and process management technology to Boeing, CSC, United Space Alliance and Lockheed Martin.
- Saved Framatone Technologies \$5M+ in annual overhead costs by implementing a paperless procedure system.

## **TERA RESEARCH, INC., Vienna, Virginia • 1994-1996**

*\$12M provider of professional engineering services, including space system development and advanced technical analysis.*

- Led the design and implementation of classified and unclassified websites for the National Reconnaissance Office and the Defense Intelligence Agency (MASINT Office).

## **Navy Research Laboratory – Washington, DC • 1989 to 1992**

- As the Contracting Officer's Technical Representative, managed four advanced spacecraft technology demonstration contracts (totaling over \$2 million).
- Developed a strategic plan for the U.S. Naval Space Technology Program that drove the development and acceptance testing of an important classified space-based tactical subsystem in support of global military operations.
- Developed and operated multi-million dollar state-of-the-art computer center for the evaluation and modeling of existing and proposed Earth satellite systems, and provided national intelligence systems interface support for naval staffs and units worldwide.
- Organized low earth orbit satellite-based communication, intelligence and imagery support to major military exercises worldwide.
- Pioneered the first in orbit use of nickel-hydrogen common pressure vessel batteries with the design and development of an advanced satellite modular electrical power system.
- Led the U.S. Navy's technical contribution to the development of a hand-held electronic camera for use on NASA Space Shuttles.

## **EDUCATION**

**Master of Science in Electrical Engineering** Naval Postgraduate School, Monterey, California

**Master of Arts in National Security & Strategic Studies** United States Naval War College, Newport, Rhode Island

**Bachelor of Science in Aerospace Engineering** US Naval Academy, Annapolis, Maryland

**SECURITY CLEARANCE** Active TS/SCI Clearance

## **ONLINE REFERENCES**

- Author "Cloud Musings" – Personal blog with comments and insight on cloud computing related technologies and their use in the public sector to support net-centric operations. 2000+ visitors per month.  
<http://kevinljackson.blogspot.com/>
- Editor "Government Cloud Computing" – Electronic magazine that focuses on cloud computing technologies that support government efficiency and transparency. 42,000+ views per month. <http://govcloud.ulitzer.com/>
- Editor "Government Information Technology" – Electronic magazine that focuses on the use of information technology that supports government efficiency and transparency. 38,000+ views per month  
<http://govit.ulitzer.com/>
- Syndicated Distribution
  - <http://kevinjackson.sys-con.com>
  - <http://information-security-resources.com/category/dataline>
- "Will 'Cloud Computing' Work in the White House", National Public Radio "All Things Considered" interview by Andrea Seabrook, <http://www.npr.org/templates/story/story.php?storyId=98578519>

## SELECT SPEAKING ENGAGEMENTS

- “Cloud Computing: Lessons Learned in Government”, National Defense University, Information Leader Symposia Series, 15 July 2009, [http://www.ndu.edu/irmc/ilss/ilss\\_bios.html](http://www.ndu.edu/irmc/ilss/ilss_bios.html)
- “Cloud Computing: A DoD Survey”, World Summit of Cloud Computing, Ramat Gan, Israel, December 2008, <http://www.reg.co.il/igt2008/speakers.html>
- “Business Emergency Preparedness.” CIO Forum & Executive IT Summit. McLean, Virginia. Oct 2007. [http://www.pemconferences.com/pdf/DC07\\_past.pdf](http://www.pemconferences.com/pdf/DC07_past.pdf)
- "Dynamic Role-based Access Control." ConVurge NetworkGov 2007. Virginia Beach, Virginia. Dec 2006.
- "Deploying Wireless Applications: 'It's All About the Infrastructure!'" Wireless Convergence Summit. Atlanta, Georgia. Nov 2005.
- "Addressing Wireless Network Security in Large Enterprises." e-Information Systems, Security & Audit Association ISAC 2005. New Delhi, India. July 2005.
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